Steve Sisolak Governor



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ID Waiver Cost Study Results

Division of Health Care Financing and Policy

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Cost Study

- Burns and Associates, a division of Health Management Associates, conducted a cost study between September 2020 and June 2021 under an RFP from DHCFP.
- The goals of the study were to administer a provider survey, analyze the survey results, and develop the proposed rates under an independent rate model.
- Rates were developed for Urban and Rural Regions
 - Differences in the rates are mostly due to distances and travel times.
 - BLS data did not show significant variation between Urban and Rural wages.



Survey Participation

- The survey period was mid-February through mid-March 2021.
- 16 of the 88 (18.2%) ID Waiver providers responded to the survey.
- These providers accounted for 47.1% of expenditures during State Fiscal Year 2020.



Rate Setting Pieces

- Wages
 - Staff Wages
 - Staff benefits
- Productivity Adjustments
 - Travel Time
 - Recordkeeping and Reporting
 - Supervision Time
 - Administrative Time
 - Training
 - Paid Time Off



Rate Setting Pieces (Continued)

- Mileage
 - Number of Miles Traveled per Week
 - Amount per Mile
- Administration and Program Support
 - Program Support Funding per Day
 - Administration Percentage



Survey Results – Wages – Staff Wages

| Service | Provider Survey* | Rate Models |
|---|-----------------------------|-------------|
| Residential Support – Intermittent | \$11.36 | \$13.90 |
| Residential Support – 24-Hour | \$11.05 | \$13.90 |
| Residential Support – Host Homes (Agency Staff: Recruiters/ Supervisors/ Trainers) | \$23.96 / \$26.38 / \$29.30 | \$25.73 |
| Day Habilitation (Individual / Group) | \$11.21/ \$11.28 | \$13.90 |
| Prevocational | \$11.51 | \$13.90 |
| Career Planning | N/A | \$27.14 |
| Supported Employment (Ind.) – Job Coaching | ¢12 21** | \$18.07 |
| Supported Employment (Ind.) – Job Development | \$13.31** | \$23.35 |
| Supported Employment (Group) | N/A | \$18.07 |
| Behavioral Consultation – Bachelor's | \$25.36 | \$32.10 |
| Behavioral Consultation – Master's | \$34.85 | \$43.10 |
| Non-Medical Transportation | \$11.79 | \$13.90 |

* Based on weighted average without outliers, excluding staff with supervisory responsibilities.

**The survey did not differentiate between job coaching and job development wage levels.



Survey Results – Wages – Staff Benefits

- \$502.97 per month for health insurance.
 - US DHHS Medical Expenditure Panel Survey, Private Sector in Nevada
- \$50.00 per month for other benefits
- Benefits were calculated as a percentage of the wage.
- An Hourly Staff Cost before Productivity was calculated by multiplying the based wage from the previous slide by 1 plus the benefits percentage.
 - For example, if the benefits percentage was 25% and the standard wage was \$10 an hour. The Hourly Staff cost before Productivity would be \$12.50.
- Paid time off was accounted for in the Productivity Adjustments section of the rate calculation.



Survey Results – Productivity Adjustments

- 25 Paid Days Off, equivalent to 3.85 hours per week.
- Training
 - 50 annual hours for training, except for training for master's and bachelor's level behavioral consultation providers.
 - 40 annual hours of training for master's and bachelor's level behavioral consultation providers.
- 45 minutes weekly for supervision, staff meeting, or other employer time.
- Travel time was calculated using participant and provider addresses.
 - Rural travel assumptions were set at 2.5 times the urban assumptions.
- Other Productivity Adjustments such as Missed Appointments were also included in the Model.



Survey Results – Mileage

- Mileage is based on an analysis of participant and provider addresses.
- Rural Mileage is two and a half times the Urban milage.
- The rate per mile is \$0.56 per mile.



Survey Results – Administration and Program Support

- Administrative rates were set at 10% for all services except Supplemental Residential Support.
- Administrative rates were set at 5% for Supplemental Residential Support.
- Program Support costs are funded at \$20 per day except for Day Habilitation Community services.
- Program Support costs are funded at \$25 per day for Day Habilitation Community services.



Proposed Rates

| Service | Urban Rate | Rural Rate |
|--|------------|------------|
| Residential Support Services – Intermittent | \$8.05 | \$9.56 |
| Residential Support Management – Bachelor's | \$14.31 | \$16.04 |
| Residential Support Management – Non-Bachelor's | \$10.82 | \$12.29 |
| Supplemental Residential Support Services | \$6.50 | \$6.50 |
| Day Habilitation, Individual, Facility | \$7.80 | \$8.35 |
| Day Habilitation, Individual, Community | \$8.38 | \$9.49 |
| Career Planning | \$13.95 | \$15.98 |
| Prevocational, Individual | \$7.80 | \$8.35 |
| Supported Employment, Individual, Job Coaching | \$9.71 | \$11.43 |
| Supported Employment, Individual, Job Development | \$13.23 | \$15.15 |
| Behavioral Consultation, Training, and Intervention – Bachelor's | \$17.72 | \$25.61 |
| Behavioral Consultation, Training, and Intervention – Master's | \$22.60 | \$32.16 |



Proposed Rates with Tiers - Urban

| Service | Tier I | Tier II | Tier III |
|---|----------|----------|----------|
| Residential Support Services – 24 Hour, 3 or Fewer Beds | \$254.64 | \$311.54 | \$360.75 |
| Residential Support Services – 24 Hour, 4 Beds | \$231.97 | \$274.92 | \$332.73 |
| Residential Support Services – Host Homes | \$154.63 | \$174.06 | \$193.49 |

- The Residential Support Services Rates were calculated using 365 days and then were rescaled to 344 days.
 - For example, if the daily rate was calculated to be \$86. An annual total cost of 365 x \$86 = \$31,390 would be calculated. The \$31,390 would then be divided by 344, to get a final rate of \$91.25.

| Service | 1:8 Staffing Ratio | 1:5 Staffing Ratio | 1:2 Staffing Ratio |
|------------------------------------|-----------------------|-----------------------|-----------------------|
| Day Habilitation, Group, Facility | \$2.52 | \$3.13 | \$5.60 |
| Day Habilitation, Group, Community | \$2.88 | \$3.55 | \$6.25 |
| Prevocational, Group | \$2.52 | \$3.13 | \$5.60 |
| Supported Employment, Group | \$2.43 | \$3.17 | \$6.19 |
| | | | |

Proposed Rates with Tiers - Rural

| Service | Tier I | Tier II | Tier III |
|---|----------|----------|----------|
| Residential Support Services – 24 Hour, 3 or Fewer Beds | \$266.43 | \$323.33 | \$372.53 |
| Residential Support Services – 24 Hour, 4 Beds | \$238.37 | \$281.34 | \$332.73 |
| Residential Support Services – Host Homes | \$163.62 | \$183.06 | \$202.49 |

- The Residential Support Services Rates were calculated using 365 days and then were rescaled to 344 days.
 - For example, if the daily rate was calculated to be \$86. An annual total cost of 365 x \$86 = \$31,390 would be calculated. The \$31,390 would then be divided by 344, to get a final rate of \$91.25.

| Service | 1:8 Staffing Ratio | 1:5 Staffing Ratio | 1:2 Staffing Ratio |
|------------------------------------|-----------------------|-----------------------|-----------------------|
| Day Habilitation, Group, Facility | \$2.73 | \$3.40 | \$6.16 |
| Day Habilitation, Group, Community | \$3.23 | \$4.05 | \$7.37 |
| Prevocational, Group | \$2.73 | \$3.40 | \$6.16 |
| Supported Employment, Group | \$2.64 | \$3.44 | \$6.75 |
| | | | |

Proposed Rates – Non-Medical Transportation

| 912 | | Under 15 Miles | 15 – 30 Miles | 30 – Plus Miles |
|-----|---------------------------|----------------|---------------|-----------------|
| | One Participant | \$23.77 | \$57.44 | \$91.11 |
| | Two to Four Participants | \$8.87 | \$20.09 | \$31.31 |
| | Five or More Participants | \$5.14 | \$10.75 | \$16.37 |





Questions?



Contact Information

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